



Sweden- Viet Nam

Business Footprint

 2024-2025 

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Business Footprint



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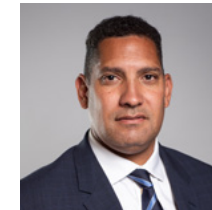
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Disclaimer:

The Embassy of Sweden and Business Sweden have made every effort to provide a comprehensive report with substantial Swedish interests represented in Viet Nam and with the best intentions. However, both entities cannot guarantee that the report is exhaustive nor control the accuracy, relevance, completeness, and timeliness of information used in this report.



Foreword



Mr Johan Ndisi
Ambassador of
Sweden to Vietnam



Mr Marcus Persson
Trade Commissioner of
Sweden to Vietnam
Country Manager of
Business Sweden

The year 2024 marks 55 years of diplomatic relations between Sweden and Viet Nam.

Looking back to January 10th 1969 when Sweden became the first Western country to recognise the government of Viet Nam, the relationship between the two countries has evolved over time. From being an aid partner for 46 years, to now focus more on political dialogue and trade relations, Sweden sees Viet Nam as an important partner. Many well-known Swedish companies have presence in Viet Nam today. AstraZeneca, Electrolux, IKEA, Tetra Pak, Atlas Copco, ABB, Oriflame, SKF, Volvo – Just to name a few.

Sweden stands among the top 10 EU trading partners to Viet Nam. A trade relation strengthened by the EU-Viet Nam free trade agreement and undeterred even by the challenges of the pandemic.

While many longstanding Swedish companies like ABB, Ericsson, and Hitachi Energy celebrated their 30-year presence in Viet Nam, there has been growing interest of Vietnamese businesses in Sweden: Nutifood opened up a research centre in Bjuv in 2021 or FPT Software to establish office in Gothenburg.

In celebration of the 55th anniversary of the Sweden-Viet Nam diplomatic relations in 2024, it is with great pleasure that we present the Swedish footprints publication. We hope this publication will be useful for Swedish and Vietnamese business communities, while push the bilateral trade relationship between Sweden and Viet Nam further.



**THUY ĐIỂN
VIỆT NAM
1969-2024**



Country Facts

Sweden



Sustainability

2nd in the sustainable development report (2023)



Innovation

2nd in European innovation scoreboard (2023)

2nd in Global innovation index (2023)



Openness

1st in EU's Gender equality index (2022)

480 days of paid parental leave

Viet Nam



Fastest growing digital economy in Southeast Asia (2023)

2nd

most innovative economy in lower middle-income group for two consecutive years (2023)

50%

of population in working age (2024)

94.2^M

smartphone users (2022)

82.2^M

mobile broadband subscribers (2022)

2nd

among developing economies in attracting FDI in renewable energy (2015-2022)

Sweden-Viet Nam: 55 Years of Partnership

The year 1969 was an important milestone that marks the official beginning of diplomatic relations between Sweden and Viet Nam. Following that historical moment, the two countries' bilateral ties have been continuously strengthened through multi-faceted cooperations. After 46 years of aid development, today Sweden sees Viet Nam as an important trade partner. The recent Free Trade Agreement between the European Union and Viet Nam has not only incentivised trading activities but also fostered investment interest among European as well as Swedish business communities. Many Swedish companies already have presence in Viet Nam for a long time – ABB, AstraZeneca, Atlas Copco, Electrolux, Ericsson, Hitachi Energy, IKEA, Oriflame, SKF, Tetra Pak, and Volvo to name a few.

Increasingly, Sweden-Viet Nam relation is characterised by a strong focus on innovation and sustainability, which is really in the DNA of Sweden. Placing sustainability on top of its agenda, Sweden leverages innovation to

achieve the goal of becoming net-zero by 2045. Adding to its long history of innovation, this commitment could be seen as one of key factors for Sweden's leading position in several global innovation rankings.

Sweden and Viet Nam share many similarities when it comes to innovation. With the aim to become high-income country by 2045 and net-zero by 2050, Viet Nam views innovation as the main driver to achieve this goal. The establishment of the National Innovation Centre in recent year has demonstrated Viet Nam's commitment to accelerate and leverage innovation for a rapid and sustainable development. In two consecutive years 2022 and 2023, Viet Nam is ranked as the second most innovative economy within the lower middle-income group, just after India.

This year 2024 marks the 55-year long-standing friendship and diplomatic ties between Sweden and Viet Nam.

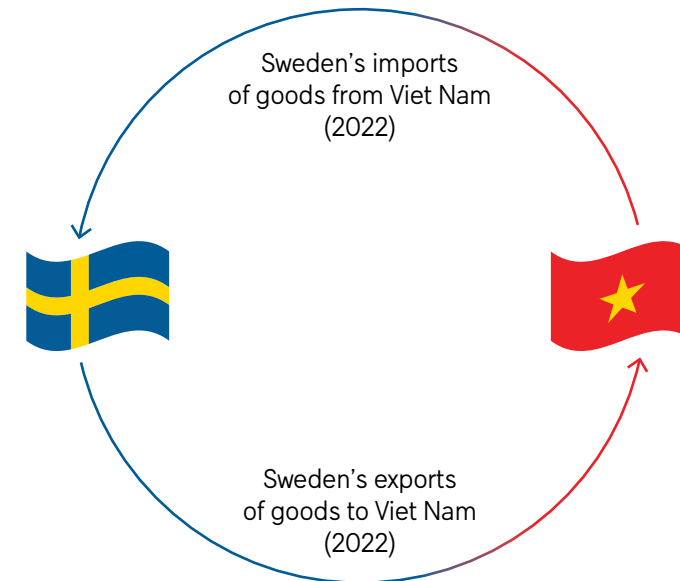




Trade and Investment

FDI Net Inflow from Sweden to Viet Nam in 2022

1.26 billion USD



353 million USD



Core Values

Sustainability



Sweden is at the forefront of sustainability, championing environmentally conscious practices and policies. With a commitment to renewable energy sources, green infrastructure and circular economy models, Sweden leads the way in creating a greener and more sustainable future.

Swedish businesses are world-leading when it comes to sustainability. Swedish agencies have the expertise needed to facilitate the green transition. The Swedish way of living is symbolised by sustainable life choices, including when it comes to fashion and food.





Innovation

Globally, Sweden is a leader in fostering a culture of innovation, serving as a global hub for ground-breaking ideas, cutting-edge technologies, and entrepreneurial ventures. With a strong emphasis on research and development, Sweden ranks high on global innovation indexes every year.

Sweden offers a world-class education system that consistently ranks among the best, providing high-quality and inclusive education at all levels. Swedish universities and research institutions are hubs of excellence, attracting talented students and researchers from around the world. With a focus on critical thinking, creativity, and practical skills, Sweden nurtures individuals who are well-equipped to contribute to society and succeed in a rapidly changing world.

Openness



Sweden is an open country, based on a notion of universal human rights, free media, openness to the world, and international cooperation. Swedish culture is bold and creative, offering something for everyone – from ABBA to Avicii, the Millennium books to Pippi, all the way to art addressing the threats of climate change.

The Swedish openness enables people-to-people relations to be close. Vietnamese alumni coming home from studies leave a bit of their heart in Sweden and is an engine for the bilateral partnership. Sweden is a destination for tourists wanting to explore picturesque landscapes with pristine lakes and forests to vibrant cities known for their design, architecture, and culinary scenes.





Supporting Organisations



Embassy of Sweden

The Embassy of Sweden in Hanoi represents the Swedish Government in Viet Nam and is responsible for strengthening bilateral relations between the two countries in a range of different areas. The Embassy has a mission to promote political contacts, support Swedish trade and investments and work with development cooperation in and work in Viet Nam.

Contact Information

Daeha Center, 15th floor, 360 Kim Ma, Hanoi, Viet Nam
Tel: +84 (0) 24 372 604 00
www.swedenabroad.se/en/embassies/vietnam-hanoi/



Business Sweden – The Swedish Trade & Investment Council

Business Sweden is commissioned by the Government and the Swedish industry to help Swedish companies grow global sales and international companies invest and expand in Sweden.

Contact Information

Daeha Center, 15th floor, 360 Kim Ma, Hanoi, Viet Nam
The Sentry Connect, Sonatus Building, 15 Le Thanh Ton, Ho Chi Minh City, Viet Nam
Tel: +84 (0) 24 321 157 22
www.business-sweden.com

Nordic Chamber of Commerce Vietnam

Nordcham Vietnam is a non-for-profit, non-governmental and non-political organisation committing to provide support to Nordic companies and individuals (Denmark, Finland, Iceland, Norway and Sweden) operating in Vietnam.

Contact Information

Unit 08, 3B Floor, Horizon Towers, 40 Cat Linh, Ha Noi, Viet Nam
The Sentry Connect, Sonatus Building, 15 Le Thanh Ton, Ho Chi Minh City, Viet Nam
Tel: +84 (0) 91 279 0035
www.nordchamvietnam.com

Swedish Workplace Programme (SWP)

The Swedish Workplace Programme is an initiative promoting workplace cooperation at workplaces in Vietnam and other emerging markets. The programme is implemented in partnership with the International Council of Swedish Industry and the Swedish Industrial and Metal Workers Union and is financed by Sweden.

The Swedish Workplace Programme promotes sustainable business and decent work by supporting companies, employees, and trade unions to increase employee influence and dialogue between managers and employees.

Contact Information

15th floor, Daeha Business Centre – 360 Kim Ma Street, Ba Dinh District, Hanoi, Viet Nam
Tel: +84 (0) 396 846 321
www.nir.se/programmes/swedish-workplace-programme/



Viet Nam Trade Promotion Agency - VIETRADE

The Viet Nam Trade Promotion Agency (VIETRADE) is a governmental agency established by the Prime Minister to assist the Minister of Trade (now the Minister of Industry and Trade) in performing the functions of state management on trade promotion activities and orientation.

Contact Information

20 Ly Thuong Kiet, Hoan Kiem, Hanoi, Viet Nam
Tel: +84 (0) 24 393 476 28
www.vietrade.gov.vn/en



The Chamber of Commerce and Industry of Vietnam

The Vietnam Chamber of Commerce and Industry is the national organisation which assembles and represents the business community, entrepreneurs, employers, and business associations in Vietnam (hereinafter referred to as the business community). The purpose of the Chamber is to develop, protect, and support the business community, contribute to national socio-economic development; promote economic, trade, and technological cooperation with foreign partners on the basis of equality and mutual benefit in accordance with the law.

Contact Information

9 Dao Duy Anh, Dong Da, Hanoi, Viet Nam
Tel: + 84 (0) 24 357 420 22
www.vcci.com.vn



The Embassy of Viet Nam in Sweden

The Embassy of Viet Nam in Stockholm is the diplomatic representative agency of the Socialist Republic of Viet Nam in the Kingdom of Sweden and the Republic of Latvia. The Embassy operates under the motto: Gradually building a comprehensive and modern Vietnamese diplomatic representative agency; promoting friendly relations and multi-faceted cooperation between Viet Nam and Sweden, as well as Viet Nam and Latvia; contributing to improving the effectiveness of Viet Nam's foreign affairs and international integration; wholeheartedly serving Vietnamese country and people in the new strategic period.

In promoting relations between Viet Nam and Sweden, the Embassy focuses on economic diplomacy, especially in the areas where Sweden have strength and Viet Nam has interest, such as: digital transformation, green transformation, circular economy, innovation, combating climate change..., for the benefits of the people and businesses of the two countries.

Contact Information

Örby Slottsvägen 26, Stockholm, Sweden
Tel: +46 (0)8 556 210 71
www.vnembassy-stockholm.mofa.gov.vn



Viet Nam Trade Office in Sweden

Viet Nam Trade Office in Sweden is a Vietnamese government agency under the Ministry of Industry and Trade administration. The office is responsible for policy advice and promotion on trading between Viet Nam and Sweden, Denmark, Norway, Iceland, and Latvia.

Contact Information

Upplandsgatan 38, Stockholm, Sweden
Tel: + 46 (0)8 328 550
www.vietnordic.com



Financing

The Swedish Export Credit System



The Swedish Export Credit Agency - EKN

EKN is commissioned by the government to promote Swedish exports and the internationalisation of Swedish companies. EKN does so by insuring export companies and banks against the risk of non-payment in export transactions, thereby enabling them to conduct more secure export transactions. EKN's activities are financed by the guarantee holders' premiums. EKN works with the big global companies as well as the very small ones, and guarantee the export business to over 130 countries.

Contact Information

Kungsgatan 36, Stockholm, Sweden
Tel: +46 (0)8 788 00 00
www.ekn.se/en



The Swedish Export Credit Corporation - SEK

SEK is a state-owned company that finances Swedish exporters, their subsidiaries, and their foreign customers. Since 1962, SEK has offered loans that have enabled thousands of Swedish companies to grow by increasing their production, completing acquisitions, increasing their employees, and selling goods and services to customers across the globe.

Contact Information

Fleminggatan 20, Stockholm, Sweden
Tel: +46 (0)8 613 83 00
www.sek.se/en

The Swedish Export Credit System

To facilitate and promote exports and the internationalisation and competitiveness of Swedish industry, Sweden offers a government-backed export credit system. This system facilitates the financing of transactions with Swedish exporting companies and has strong benefits for all parties involved. The support is made up of two organisations:



offers guarantees for payments and financing. The guarantees give international customers competitive financing terms, while lowering the risk for Swedish exporting companies and commercial banks.



provides long term funding for Swedish export related transactions. Enjoying a high credit rating, SEK can offer favourable loans to facilitate export deals.

How to finance a Swedish export contract

Export transactions often involve large contracts requiring long repayment periods. A common form of financing is an export credit provided by a commercial bank – a buyer's credit.

Financing of a large Swedish export contract usually involves a commercial bank as the arranger. The bank, or a group of banks, arranges and administers a loan to the buyer in the export contract. EKN is the guarantor, taking the repayment risk with a small portion of the risk retained by the arranging bank. SEK can provide funding, and also sometimes assume the role as arranger, usually jointly with one or more banks. See an example below.



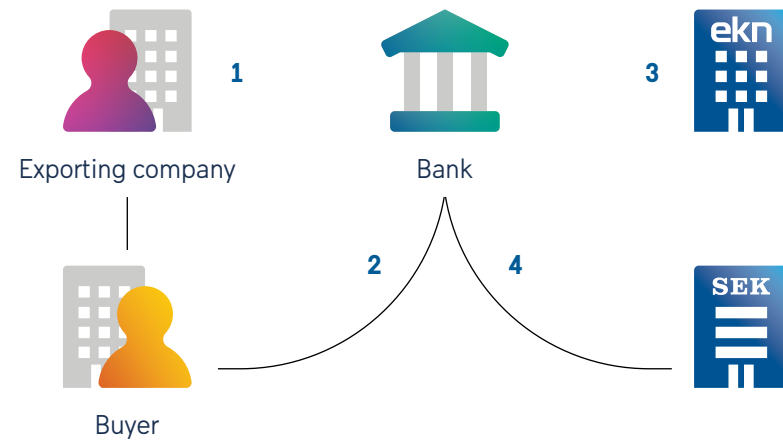
*The Commercial Interest Reference Rate, CIRR, is a state-supported interest rate administered by SEK. It allows exporting companies to offer their customers funding at a favourable fixed interest rate.

Benefits

- The exporting company receives upfront payment and can still offer customers competitive financing.
- The buyer receives access to attractive financing with long tenures. An export credit also diversifies the buyer's loan portfolio and reduces the use of bank credit limits.
- The commercial bank minimises its exposure to risk and capital loss thanks to the EKN guarantee. The bank also gains access to attractive funding options with SEK, which improves their balance sheet.
- With an EKN guarantee, the commercial bank can turn to SEK for optional funding of the loan. The loan is assigned to SEK together with the rights under the EKN guarantee. The loan is now on SEK's balance sheet, while the bank retains the 5% non-covered portion.

How it works

To ensure the best conditions for all parties involved it is very important for the exporter and bank to contact EKN and SEK at an early stage. This is to enable structuring of the business agreements regarding securities, capital structure, and being OECD-compliant. In our environmental and social due diligence, EKN and SEK comply with international standards. Below you will find a schematic outline for a buyer's credit. Please note that the steps can take place simultaneously.



1. The exporting company and the buyer sign a sales contract. Payment is to be made at delivery, or with a short credit period.
2. A bank signs a loan agreement with the buyer.
3. The bank applies for a guarantee – preferably before the contract is signed, and receives an offer from EKN. EKN normally covers 95% of the loan. The bank notifies EKN of disbursements and receives the guarantee. This is when the premium is paid.
4. If the bank is looking for funding they will have contacted SEK and received an offer, before signing the contract. The bank will then assign the loan as well as the rights under the EKN guarantee to SEK.

The bank retains the 5% risk share on the borrower as well as their obligations to EKN, and administers the loan. If the borrower fails to pay according to the loan agreement, EKN will indemnify SEK directly.

To find out more about how you can benefit from the Swedish export credit system, get in touch today.



www.ekn.se
+46 8 788 00 00



www.sek.se
+46 8 613 83 00

Swedfund

Swedfund International

Swedfund is Sweden's Development Finance Institution for sustainable investments in developing countries. Swedfund's mission is to finance and develop sustainable companies in order to create jobs and improve access to socially important products and services. Swedfund invests within the sectors Energy & Climate, Financial Inclusion, and Sustainable Enterprises.

Contact Information

Drottninggatan 92-94, Stockholm, Sweden
Tel: +46 (0)8 725 94 00
www.swedfund.se/en

Swedfund Project Accelerator

Who we are

- Swedfund is the development finance institution (DFI) of Sweden. Established 1979 – with the goal to combat poverty.
- The Project Accelerator is a project preparatory facility with the objective to strengthen institutions in OECD/DAC-countries to develop sustainable projects.
- Too few sustainable and bankable projects are developed, creating a hurdle for development.
- Established 2016, we currently have approx. 35 on-going or completed projects.
- We work closely with Embassies, Business Sweden, Team Sweden actors, as well as Development Banks.

Our offer

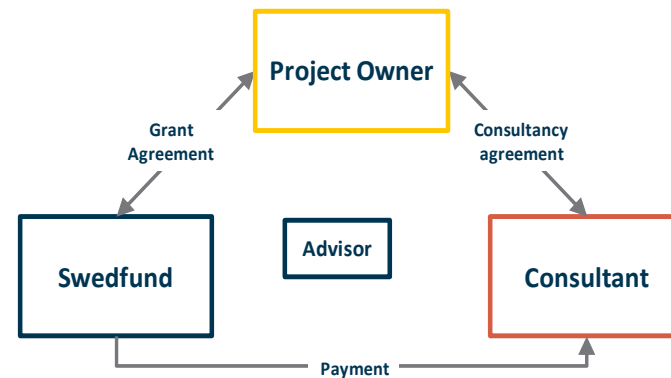
- We provide untied grant financing to public institutions for studies and other initiatives (eg. pre-studies, feasibility studies and ESIA) within Clean Energy and Green Infrastructure (urban trans-portion, sustainable transport).
- The grant is used to finance consultants / advisors to support the local project owner.
- We are involved from the early scoping stages to the finalization of the study.
- High potential for impact on society and sustainability and implementation of Agenda 2030.
- Size of engagement 0.5 – 1 MUSD.

Process overview

Key aspects

- Swedfund's grant financing is used to engage independent, high-quality consultants and experts.
- Two agreements in the structure: 1) Grant Agreement and 2) Consultancy Agreement between the Project Owner and Consultant.
- The Consultant is selected after a competitive sourcing process.
- Swedfund must approve: (i) Terms of Reference, (ii) selection of consultant and (iii) the consultancy agreement.
- Swedfund engages a technical expert (advisor) to support and facilitate the process.

Structural arrangement



Contact information

Submission of proposals to the Project Accelerator and questions: PA@Swedfund.se

Business Directory



ABB Vietnam

ABB Vietnam is part of ABB Group, a technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. The company's solutions connect engineering know-how and software to optimize how things are manufactured, moved, powered and operated.

Contact Information

19th Floor, Friendship Tower, 31 Le Duan, Ward Ben Nghe, District 1, Ho Chi Minh city, Vietnam
Tel: +84 (0)2 839 431 488
www.new.abb.com/vn



Absortech Vietnam Ltd. Co

We provide desiccant made from CaCl₂,
Saving cost by highly moisture absorption >300%;
First desiccant company on the world has CO₂ neutral certification

Contact Information

Room 401, Floor 4 EVD Building, No 431 Tam Trinh, Hoang Van Thu Ward, Hoang Mai District, Hanoi, Vietnam
Tel: +84 (0)2 432 052 205
www.absortech.com



AFRY Vietnam Limited

AFRY is a global engineering and consulting company with expertise across multiple industries. We provide offerings related to digital transformation, Management Consulting, Architecture and Design, Automation and Manufacturing, Automotive and Mobility, Buildings, Defence, Digital Solutions and ICT, Energy and Power, Environmental and Sustainable solution, Food and Life Sciences, Process Industries, Product Development, Project Management Services, Transport Infrastructure, and Water.

Contact Information

Floor 5A, BIDV Tower, 194 Tran Quang Khai, Hoan Kiem, Hanoi, Vietnam
Tel: +84 (0)2 439 748 388
www.afry.com



AstraZeneca Vietnam Company Limited

AstraZeneca (LSE/STO/Nasdaq: AZN) is a global, science-led biopharmaceutical company with British-Swedish heritage that focuses on the discovery, development, and commercialisation of prescription medicines in Oncology, Rare Diseases, and Biopharmaceuticals, including Cardiovascular, Renal & Metabolism; Respiratory & Immunology, Gastroenterology; Vaccines and Immune Therapies. AstraZeneca operates in over 100 countries and its innovative medicines are used by millions of patients worldwide.

Contact Information

18th Floor, A&B Tower, 76 Le Lai, Ben Thanh Ward, District 1, Ho Chi Minh city, Vietnam
Tel: +84 (0)2 838 278 088
www.astrazeneca.vn



Atlas Copco Vietnam Ltd.

Atlas Copco Group enables technology that transforms the future. We innovate to develop products, services and solutions that are key to our customers' success. In Vietnam, we offer compressed air and vacuum solutions, energy solutions, dewatering and industrial pumps, industrial power tools, and assembly and machine vision solutions.

Contact Information

20th Floor, PVI Building, 1 Pham Van Bach, Yen Hoa Ward, Cau Giay District, Ha Noi, Vietnam
Lot F, Street No.12, Song Than 2 Industrial Zone, Di An City, Binh Duong, Vietnam
7th Floor, Muong Thanh Song Han Hotel 115 Nguyen Van Linh, Hai Chau Dist., Da Nang, Vietnam
Tel: +84 (0)1 800 577 7 48
www.atlascopco.com/en-vn



Autoliv Vietnam Company Limited

Autoliv is number one of automotive safety products, established in 2023, with total 35 employees. Autoliv Vietnam total area 90,000 m2 , with main activity is Production for OPW Cushion for Airbag, 100% export. Total Capacity 10 million pieces Cushion per Year.

Contact Information

Plot No. CN-XL-10 Song Khoai Industrial Park.
Song Khoai Commune, Quang Yen Town, Quang Ninh, Vietnam
Tel: + 84 94 7930099 (Vietnam)
www.autoliv.com



Axis Communications AB

Axis enables a smarter and safer world by creating solutions for improving security and business performance. As a network technology company and industry leader, Axis offers solutions in video surveillance, access control, intercom, and audio systems. They are enhanced by intelligent analytics applications and supported by high-quality training. Axis has around 4,000 dedicated employees in over 50 countries and collaborates with technology and system integration partners worldwide to deliver customer solutions. Axis was founded in 1984, and the headquarters are in Lund, Sweden.

Contact Information

Gränden 1, Lund, Sweden
Tel: +46 (0) 272 18 00
www.axis.com



Beetroot AB

Beetroot is a tech ecosystem of several companies working together to create a positive impact at scale through software development and tech education. Combining Nordic business values and tech specialists spread all over the world, they help clients extend their development teams, create turnkey apps and other softwares, and provide upskill tech training for teams and individuals. Beetroot has offices in Sweden, Vietnam, Poland, Ukraine and Bulgaria.

Contact Information

109/9 Lac Long Quan Street, Ward 1, District 11, Ho Chi Minh city, Vietnam
Tel: +84 (0)9 384 175 72
www.beetroot.se



Cellmark Vietnam Co., Ltd

CellMark is a privately-owned independent marketing and supply chain services company. We bring products, services, and solutions to the world market. We facilitate trade and business development across multiple industries.

Contact Information

08th Floor, Agrex Building, 58 Vo Van Tan, Vo Thi Sau Ward, District 03, Ho Chi Minh city, Vietnam
Tel: +84 (0)2 836 361 806
www.cellmark.com



Ecolean AB

Ecolean develops and manufactures innovative packaging systems for the beverage, dairy and liquid food industry. Ecolean's lighter packaging system combines a low environmental footprint with high food safety credentials and consumer convenience. Ecolean was established in 1996 in Sweden, where the headquarters are still located. Ecolean has commercial activities in over 20 countries, with a strong focus on Asian markets. The largest markets are China, Pakistan and Vietnam. Ecolean has 450 employees.

Contact Information

Floor 15, The Hallmark Tower, 15 Tran Bach Dang Street, Thu Thiem Ward, Thu Duc City, Ho Chi Minh City, Vietnam
Phone: +84 28 399 770 39
www.ecolean.com



Electrolux Vietnam Ltd.

Electrolux is a leading global appliance company for more than 100 years. In Vietnam, we have been presented for more than 3 decades with the aim of shaping Vietnamese living for the better. We reinvent taste, care and wellbeing experiences for millions of people, always striving to be at the forefront of sustainability in society through our solutions and operations.

Contact Information

No. 36 Hoang Cau, Dong Da District, Hanoi, Vietnam
Tel: +84 (0)2 839 105 465
www.electrolux.vn



Ericsson Vietnam Company Limited

Ericsson's high-performing networks provide connectivity for billions of people every day. For nearly 150 years, we've been pioneers in creating technology for communication. We offer mobile communication and connectivity solutions for service providers and enterprises. Together with our customers and partners, we make the digital world of tomorrow a reality.

Contact Information

Level 15, Keangnam Hanoi Landmark Tower Building, Plot 6 Pham Hung, Cau Giay New Urban Me Tri, Tu Liem District, Hanoi, Vietnam
Tel: +84 (0)4 383 801 00
www.ericsson.com/en/about-us/company-facts/ericsson-worldwide/vietnam



Getinge Vietnam Co. Ltd

It is our belief that every person and community should have access to the best possible care, with as little impact on the environment as possible. Getinge empowers customers with the knowledge, technology and resources in the areas of operating room, intensive care unit, sterile reprocessing, and life science. This helps to set up the most efficient structures to save lives, with improved clinical outcomes.

Contact Information

Floor 6, 41 Nguyen Thi Minh Khai, Ben Nghe Ward, District 1, Ho Chi Minh city, Vietnam
Tel: +84 (0)2 838 243 391
www.getinge.com/sea



H&M Hennes & Mauritz Vietnam Limited Liability Company

H&M, a Swedish multinational clothing-retail company, 2nd largest in the world, known for offering fashion and quality at the best price and in the most sustainable way for men, women, teenagers, and children.

Contact Information

Metropolitan Building, No.235 Dong Khoi, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam
www.hm.com/vi_vn/index.html



Hestra Matsuoka Vietnam LLC (HMV)

100% own by Martin Magnusson AB based in Sweden. HMV was established in end of 2017 and started production early 2018 with 45 workers. We have developed year by year and have 400 workers nowadays. The factory produces Hestra ski and dress gloves exported to a lot of countries in the world.

Contact Information

Lot E-3A Japan – Hai Phong Industrial Zone, Tan Tien Commune, An Duong District, Hai Phong, Vietnam
Tel: +84 (0)2 258 832 578
www.hestragloves.com



Hitachi Energy Vietnam Company Limited

Innovating lives with a combined heritage of ABB and Hitachi of more than a century, Hitachi Energy Vietnam brings global expertise to enhance local capabilities, serving not only Vietnam needs but of entire APAC. We contribute to energy, industry, transportation and infrastructure with leading power and digital technologies.

Contact Information

Km 9 National Road 1A, Hoang Liet Ward, Hoang Mai District, Hanoi, Vietnam
Tel: +84 (0)2 438 611 010
www.hitachienergy.com



Husqvarna

Fueled by passion for innovation since 1689, Husqvarna, now part of Husqvarna Group, has manufactured a wide range of quality products. Excellent engineering skills, a strong entrepreneurial spirit and a passion for quality products have led to innovative solutions. Husqvarna provides professional forest, park and garden products. Performance and usability meet safety and environmental care in our leading-edge innovations, where battery solutions and robotics lead the way.

Vision Joint Stock Company (Vision JSC) was established and operated on January 14, 2005, is the only Importer and Distributor of gasoline saws, high altitude branch cutters, leaf blowers. Lawn mowers ... of the Husqvarna Group - Sweden in Vietnam. Up to now, we have more than 2 branches and 100 agents all over the province in the country to meet the needs of purchasing, replacing and repairing the products.

Contact Information

BT1/17, Villa Area - Diplomatic Corps Area, Nguyen Xuan St., Xuan Dinh ward, Bac Tu Liem Dist., Hanoi, Vietnam
Tel: +84 90 686 9198
www.visionjsc.com.vn



IKEA Services (Vietnam) Co. Ltd

IKEA, founded in 1943, is a global home furnishing brand with over 450 stores in more than 50 markets worldwide. IKEA's business idea is to offer a wide range of well-designed, functional home furnishings at prices so low that as many people as possible can afford them. IKEA Services (Vietnam) Co. Ltd is part of the Inter IKEA Group, dedicated to providing sourcing services for IKEA products from Vietnam. Established in 1993, IKEA Services Vietnam has worked with more than 40 major suppliers and numerous sub-suppliers, supporting meaningful jobs throughout the entire value chain in Vietnam.

Contact Information

7th floor, SOFIC Tower, 8 - 10 Mai Chi Tho St, Thu Thiem Ward, Thu Duc City, Ho Chi Minh City, Vietnam
Tel: +84 28 3622 0300
www.ikea.com



Long Hai Security Services Joint Stock Company

27 years of experience in the security industry in Vietnam.

Being the first security company to obtain ISO-9001 certification, professionally and thoroughly trained, employees are granted separate certificates and certificates: Ministry of Public Security, Fire Protection, First aid.

Contact Information

108-110 Nguyen Van Troi, Phu Nhuan District, Ho Chi Minh city, Vietnam
Tel: +84 (0)2 839 976 009
www.securitaslonghai.vn



Mölnlycke Health Care

Mölnlycke Health Care is a world-leading MedTech company that specialises in innovative solutions for wound care and surgical procedures. Mölnlycke products and solutions are used daily by hospitals, health care providers and patients in over 100 countries around the world. Founded in 1849, Mölnlycke is owned by Investor AB and headquartered in Sweden.

Contact Information

www.molnlycke.com



Nefab Vietnam Co., Ltd

Nefab is a global industrial packaging provider that offers packaging solutions and logistics services to customers all over the world. With a strong engineering background and global capabilities, we provide complete packaging solutions, logistics services, and optimization programs that save financial and environmental resources in our customers' supply chains.

Contact Information

Lot CN 10-03, Yen Phong Industrial Park (Expansion), Yen Phong district, Bac Ninh, Vietnam
No.5, Lot G, An Phuoc Industrial Park, Long Thanh district, Dong Nai, Vietnam
Tel: +84 (0)3 269 561 88 / +84 (0)9 614 494 88
www.nefab.com



Niteco Vietnam Company Ltd

Niteco is a global end-to-end digital agency that can support your digital transformation with consultancy, marketing, design, and application development management services.

Contact Information

C'Land Tower, 14th Floor, 156 Xa Dan II, Dong Da District, Hanoi, Vietnam
Tel: +84 (0)7 880 126 74
www.niteco.com



Oriflame Vietnam Limited

Oriflame founded in 1967 in Sweden, has evolved into a globally respected social selling company over nearly six decades. With a presence in over 60 countries, Oriflame arrived in Vietnam in 2003, providing individuals with the chance to become independent Brand Partners who sell high-quality Swedish beauty and health care products, all while enjoying unlimited earning potential and professional growth.

Contact Information

100 - 102 Nguyen Van Troi, Phu Nhuan District, Ho Chi Minh City, Vietnam
Tel: +84 (0)2 838 451 826
www.oriflame.vn



Pharmacure Health Care International AB

Nasal products, Vitamins for children, cosmetics

Contact Information

Mässans Gata 10, Gothenburg, Sweden

Tel: +46 (0) 314 949 25

www.pharmacure.com

www.zeambi.com



Polarium Energy Solutions

Polarium is a leading energy storage developer. We make energy storage and optimization solutions built on lithium-ion battery technology for businesses within telecom, commercial, industrial and residential facilities across the world. Polarium was founded in 2015 on the conviction that safe, smart and sustainable energy storage solutions will be key to empower the transition to a truly, sustainable energy future.

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Port of Gothenburg

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Scandinavian Software Park

Scandinavian Software Park is founded by Monterro, the leading B2B software investor in the Nordics, to support our portfolio companies' growth journeys and help them become global players in their industries. Scandinavian Software Park is the home for several of Scandinavia's market-leading SaaS companies in Vietnam, and we're dedicated to fostering a culture of innovation, collaboration, and inclusivity. Our modern and dynamic working environment utilizes the latest technologies and tools to create cutting-edge software solutions for a diverse range of industries.

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SKF Vietnam Co., Ltd

SKF Vietnam, a part of the SKF group, specializes in providing bearing solutions, seals, and lubrication systems, aimed at enhancing machinery performance and durability. In Vietnam, we are primarily on distributing products and technical services, committed to innovation and sustainability, establishing ourselves as a trusted partner in the industrial and technical fields.

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SP CE Technologies

SP CE is a software company that help distributing companies drive growth and efficiency through a more efficient Partner management. As an all-in-one Partner Portal for Sharing content, Training and certifying distributors and managing the Deal pipeline, SP CE provide a single point between the company and every partner.

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T&C Machinery & Parts



T&C Machinery and Parts Joint Stock Company (TCMP)

Authorised Partner of Epiroc

Through a wide distribution network of construction and mining equipment and an international management system, TCMP has been appointed as an authorized dealer of EPIROC.

EPIROC: an international company that manufactures drilling equipment as Rig and Tunneling equipment.

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Tetra Pak Vietnam

Tetra Pak is a world leading food processing and packaging solutions company. Working with our customers and suppliers, we provide access to safe, nutritious food for hundreds of millions of people in more than 160 countries every day.

With over 24,000 employees worldwide, we commit to making food safe and available, everywhere, and we promise to protect what's good: food, people and the planet.

More information about Tetra Pak is available at www.tetrapak.com.

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Thermo-Calc Software

Thermo-Calc Software is a company developing simulation tools used in the field of computational materials engineering, and materials design. Our flagship product, Thermo-Calc, is used in over 60 countries around the world by top materials scientists and engineers. Our tools have been cited in over 33,000 peer-reviewed journal articles and over 1000 patent applications, and we are actively involved in collaborative research and development efforts with top universities and industry partners.

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Trelleborg Vietnam

Trelleborg is a world leader in engineered polymer solutions that seal, damp and protect critical applications in demanding environments. Its innovative solutions accelerate performance for customers in a sustainable way. The Group comprises three business areas: Trelleborg Industrial Solutions, Trelleborg Sealing Solutions and Trelleborg Medical Solutions. The Trelleborg share has been listed on the Stock Exchange since 1964 and is listed on Nasdaq Stockholm, Large Cap.

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Sweden Auto (Volvo Car Vietnam)

Established in 2016, Sweden Auto is the official authorized importer of Volvo Car Corporation in Vietnam. After almost 8 years, Sweden Auto has brought to Vietnam customers thousands of cars with high quality, safety and environment responsibility. Volvo Car Vietnam is one of the fastest growing importer markets of Volvo global.

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YINGMU AB

Trader and distributor for European and Swedish hardwood and soft wood sawn lumber in Vietnam.

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24/7 Creating

24/7 Creating is a Sweden-Vietnam based design agency. Our passion lies in brand identity, packaging and graphic design that make brands and products stand out, helping your business boost sales and brand growth.

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